

Alarko Carrier

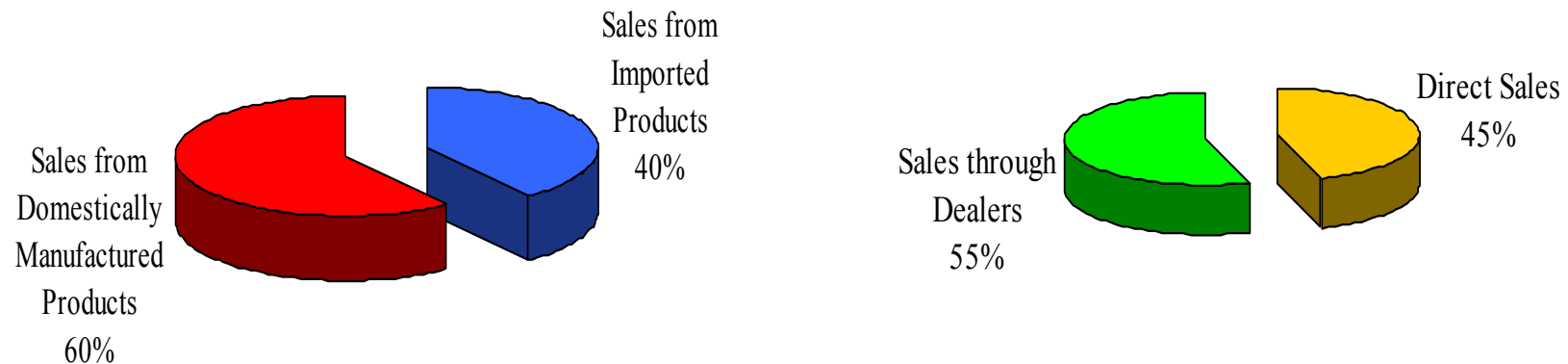


**Alarko Carrier Industrial Facilities
Gebze - Turkey**

Alarko Carrier;

- Is a major heating & cooling products manufacturer, with two production plants in Istanbul.
- Formed an equal-share partnership with Carrier in 1998, a subsidiary of United Technology Corporation-USA.
- United Technology Corporation trades in the New York Stock Exchange (Symbol: UTX). Business units under United Technology Corporation are; Carrier, Pratt&Whitney, Otis, Sikorsky, UTC Fire&Security and Hamilton Sunstrand.
- Alarko Carrier is a solid HVAC company with stable revenue generation ability.
- Has Marketing & Sales offices in 5 major cities; İstanbul, Ankara, İzmir, Adana and Antalya.
- Has approximately 300 dealers and 300 technical after-sale services.

Sales Breakdown Charts



Industry & Trade Group

MAJOR PRODUCTS

- | | |
|--|---|
| <ul style="list-style-type: none"> ▪ Centralized Heating and Cooling Systems ▪ Fan Coil Units ▪ Panel Radiators ▪ Gas and Oil Burners ▪ Boilers & Circulation Pumps | <ul style="list-style-type: none"> ▪ Split AC Units ▪ Air Handling Units ▪ Roof Top AC Units ▪ Submersible Pumps and Motors ▪ Water Boosters |
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MAJOR EXPORT PRODUCTS

Panel Radiators, Air Handling Units, Gas and Oil Burners, Roof Top AC Units

MAJOR EXPORT MARKETS

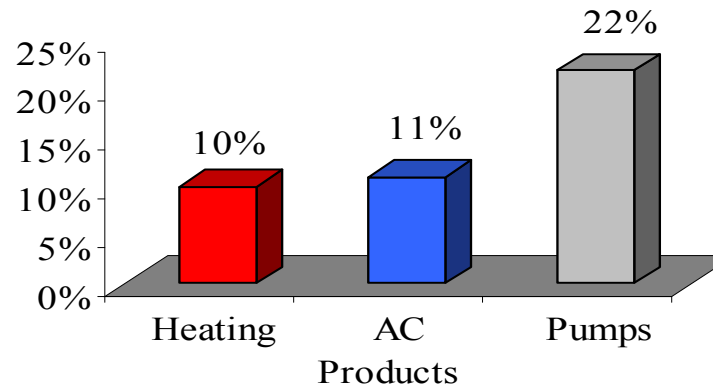
UK, Germany, Greece, The Netherlands, Russia, Azerbaijan, Romania, UAE, France, Italy, Spain, Australia, Belgium, Kazakhstan

Sales Breakdown by Product Categories



Main Competitors

HEATING	AIR CONDITIONING	PUMPS
▪ Baymak / BAXI Group UK	▪ Arçelik	▪ Grundfoss (Denmark)
▪ ECA	▪ Beko	▪ Wilo (Germany)
▪ Türk Demir Döküm (subsidiary of Vaillant)	▪ Vestel	
▪ Vaillant (Germany)	▪ Daikin (Japan)	



Alarko Carrier Market Shares in Turkey